




ALCHEMY CORPORATE SERVICES PVT. LTD.

Debt - Equity - Corporate Advisory



Growth Consulting To Create Wealth

WHAT WE DO

 **Alchemy** is a Boutique Corporate Finance Advisory focused on Debt Syndication & Equity Advisory. We assist and guide our clients to achieve and sustain competitive advantage in business and industry. Best suited solutions with timely delivery is our strong point.

MISSION



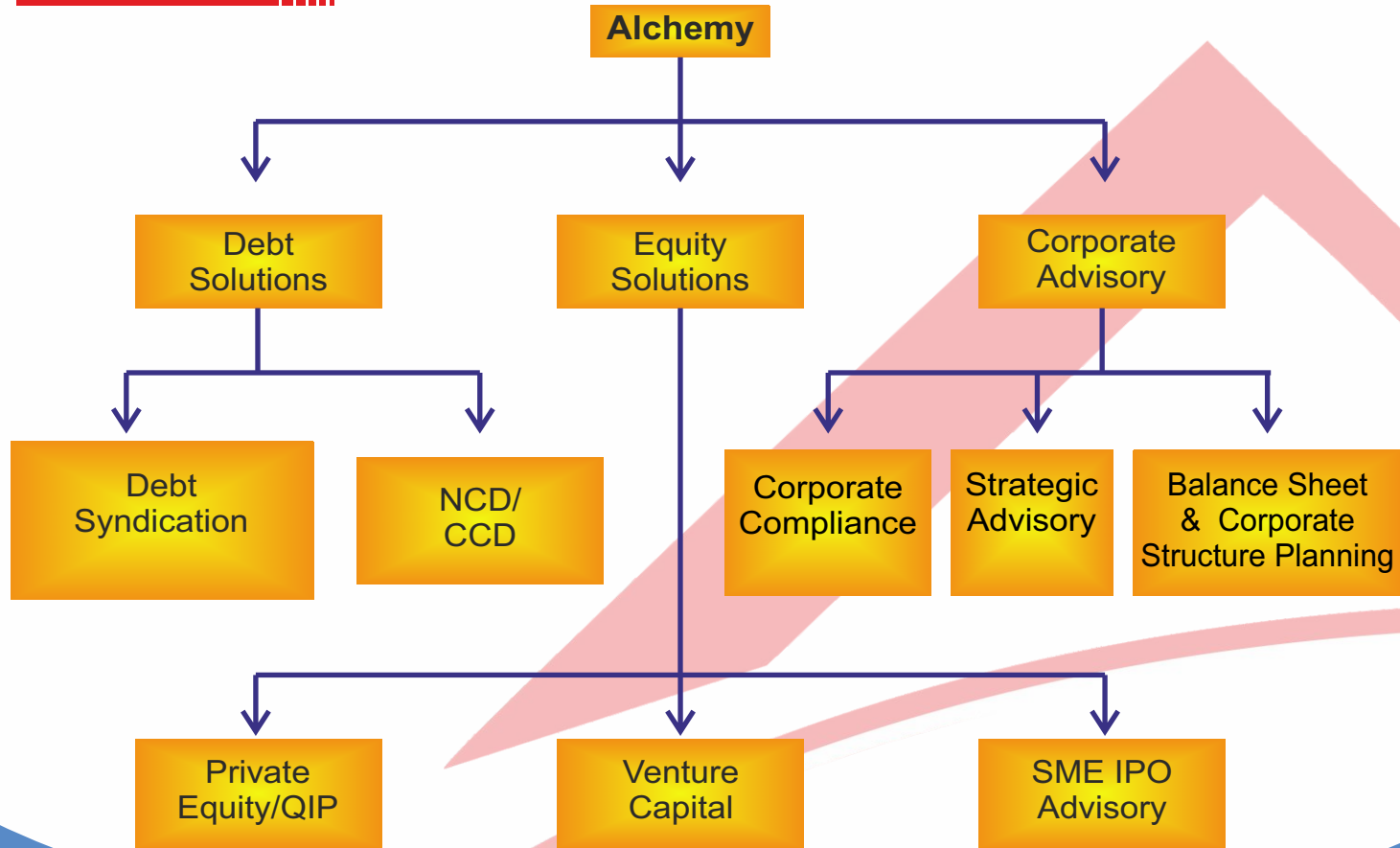
We at **Alchemy** aim at

- ✓ Most appropriate solution, delivered in a time bound manner
- ✓ Hand-holding from the word 'go' till the task is finished..... and beyond
- ✓ Absolute transparency of dealings
- ✓ Quality service with professional expertise
- ✓ Continuously evolving focus

Our services go beyond our mandate most of the times and our clients vouch for the quality of service they receive from us. Our clients feel secure with us and raise their goals manifold as soon as we sit with them in SWOT ANALYSIS SESSION. Many a times, it has been Team Alchemy's proactive advice, which has been the key to our client's growth initiatives. We build lasting relationships with our clients to assist them in achieving their strategic objectives through timely, innovative and cost effective solutions.

"WE ALIGN OUR SUCCESS WITH OUR CLIENTS' SUCCESS"

OUR SERVICES



FORM TO PERFORM



REFORM TO OUTPERFORM

DEBT SOLUTIONS



We help our clients in raising funds through structured financial products which cater to their financial requirements for their Growth / Expansion Plans. The lenders are mostly banks (PSU, Private, MNC Banks), NBFCs and other lending financial institutions like RIICO, RFC, SIDBI etc.

Alchemy's debt syndication team enjoys command with its strong knowledge base combined with excellent relationships with banks and efficient analytical ability to get the best deal in the least time for our clients.

Debt solutions cover we following :-

- Debt Syndication
- Finance/Debt Cost Reduction
- Working Capital Finance
- Factoring
- Business Valuation
- NCD/CCD Placement
- Debt Restructuring
- ECB funding



We provide end - to - end advisory solutions to high-growth companies on their capitalization / re-capitalization strategies, which help them to unlock wealth from their existing Balance Sheets.

Alchemy is closely networked with intermediaries like Merchant Bankers, Market Makers, NBFCs, Banks, QIBs, FIIs etc. for smooth management of equity raising.

SME IPO

- Industry Trends and Outlook
- Projecting Financials with right drivers
- IPO Placement Planning and Actual Implementation
- Preparing Investor Presentations/ Information Memorandums
- Assisting in analyzing term sheets

IPO ADVISORY

PE/QIP

- Road show and investor short listing
- Structuring Business Outlook
- Due diligence and closure
- Competitors Analysis

The firm has mandates from several Large Corporate, HNIs and NRI PE Investors who invest in sector specific Debt / Equity / Quasi Equity proposals appraised and recommended by us. The firm is managing/advising/supervising a portfolio of Over Rs.400 Cr. at present.

CORPORATE CONSULTANCY



Our Corporate Advisory team delivers the strategic information required to assess change. Our team serves as an extension to your organization for your unique and strategic needs for business decision making. It provides the intelligence you need to incorporate the latest developments in industry trends, market pulse, etc. It offers elegant solutions and advisory in following matters:

- Compliance Services covering MCA, ROC, RBI, DGFT, SEBI etc.
- Management & Internal Audits, MIS
- Facilitating Credit Ratings
- Corporate Goal setting and Strategic Advisory
- Balance Sheet and Capital Structure Planning
- Corporate and Financial Restructuring (mainly loan obligations)

"OUR HALLMARK IS TO DELIVER WHATEVER WE COMMIT, IN TIGHT DEADLINES...."

TEAM ALCHEMY

Our Team of dedicated professionals bring extensive cross functional experience from the Industry, Finance and Corporate Law arenas. Team Alchemy is a single-minded group of highly motivated and experienced finance professionals comprising mainly of Chartered Accountants & Company Secretaries.



MR. KISHAN KUMAR KHILNANI, FCA, is Founder Director of Alchemy. He has over three decades of experience in the field of Debt Syndication, Project Finance & Equity raising. He has a strong network of relationships across the banking & financial world. Presently he is providing growth advisory to several NBFCs, Fintechs and NRI business houses. He is professionally engaged as a Financial Expert on several mega highway projects of NHAI. He has also worked on numerous mega projects in infra, manufacturing, services, financial services, retail franchising, auto dealerships, etc. He is successfully running the biggest franchisee of CAMS (Mutual fund registrar/back office service provider for over 75% of mutual funds of India) for the last 21 years.



MR. MANOJ JIWNANI, FCA, Director is heading the Corporate Advisory and SME Advisory Division at Team Alchemy. He has long experience in Debt Syndication, Corporate Advisory, Financial Structuring, etc. He has hands-on industry exposure covering Textile, Agri processing, Electrical, Export-Import sectors.

His expertise is in planning client balance sheets and business affairs in such a way that their financial needs are met at the most reasonable cost while complying with all regulatory requirements.



MS. ASHU BANSAL, ACS, is VP-BFSI. She has over 5 years experience in handling debt transactions. She has expertise in understanding lender requirements and helping clients in meeting the same. She has mastered nuances of BFSI data. She is intensely networked with lenders in BFSI segment.



MS. DIKSHA BANSAL, ACA, is Sr. Consultant (Taxation & Audit) at Team Alchemy. She has expertise in Taxation (both Direct and Indirect taxes), Audit and Corporate law matters. Statutory Audits, Tax Audits, Tax Returns, Tax Scrutiny Cases, etc. are her strong areas.



MS. SRISHTI MITTAL, ACA, is Financial Consultant (Corporate Finance & Debt Syndication) with Team Alchemy. She helps in developing financing structures for syndication of long-term and short-term debt for corporate and developing structured



MS. NEHA SHARMA, CS (Executive) is Consultant (Compliance & Documentation) with Team Alchemy. She structures and negotiates terms acceptable to market partners. She is responsible for analyzing vulnerability scans and questionnaires for clients and recommend appropriate actions and remediation steps.



MS. JUHI KHILNANI, CA (Finalist) is Consultant (Corporate Finance). She is expert in analyzing and preparing financial reports required for debt syndication and equity/NCD placements.



MR. YOGESH MANSHANI, is Head of Client Relation & Business Promotion at Team Alchemy. He has over 15 years' experience in financial services sector. He has built relationships with clients through successful Fund Raising engagements. He has been handling some of the biggest and exigent client relationships with reputed diversified business groups.



MR. MAHESH KUMAR KHANDWANI, is Accounts & Administrative Manager at Team Alchemy. He provides backup support for smooth and effort-less functioning to Team Alchemy.

"A SATISFIED CUSTOMER IS THE BEST BUSINESS STRATEGY OF ALL."



ALCHEMY CORPORATE SERVICES PVT. LTD.

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